



Providence City

164 North Gateway Drive
Providence, UT 84332
(435) 752-9441
www.providencecity.com

November 15, 2019

Roger Timmerman
Executive Director
Utopia Fiber
5858 South 900 East
Murray, UT 84121

Request For Information (RFI) for Broadband Service

Dear Roger,

The City of Providence, Utah is requesting qualified responses for a reliable, high-speed Internet connectivity solution ("Broadband Service") for all City residents. The City is employing this solicitation to better understand the different conceptual approaches to solving the City's inadequate Broadband Service and their resultant costs and obligations.

The goal of this project is to provision 21st century communications services to residents, businesses, and visitors. Broadband can enable communities to participate on a more equal footing in the emerging global economy. The Internet can enable many types of businesses to locate anywhere firms and other companies that rely on high connection speeds will go where they can flourish - as long as there is enough bandwidth at an affordable price. Similarly, professionals in a variety of fields are increasingly able to settle wherever access to broadband enables them to stay connected to their work. Broadband-enabled communities generally have higher property values, improved job creation and retention, and better quality of life.

Responses to this RFI should state how the respondent's approach will further the City's goals of attracting and retaining businesses and residents, enticing visitors, and encouraging economic development.

The City's broadband service will be shaped by the community's values and a desire to maintain a competitive edge, even as more communities throughout the U.S. deploy broadband. To reach these goals, we are seeking to work with partner(s) to deliver:

Ubiquitous access to Gigabit-class broadband infrastructure: The partnership will provide the infrastructure to enable every Morgan City home, business, visitor, and public or private institution the opportunity to access affordable high-speed broadband connections to the Internet and other networks;

Open Access: The partnership will demonstrate, support nondiscriminatory, open-access infrastructure that should, to the maximum extent possible, be open to all users, service providers, content providers, and application providers, and be usable via all standard commercial devices;

Unfettered access: The Fiber to the Premises (FTTP) network will deliver an unfettered data offering that does not impose caps or usage limits on one use of data over another (i.e., does not limit streaming). All application providers (data, voice, video, cloud services) are equally able to provide their services, and the consumer's access to advanced data opens up the marketplace;

A competitive local broadband marketplace: The partnership will facilitate a local broadband marketplace that is as competitive as reasonably possible. We envision significant progress toward an operational network in one year, with commitments and a shared common vision to make Gigabit-class bandwidth available to all residents, workers, and visitors in Providence City.

Included with your company's response should be a description of the technical model and approach your firm is proposing, the underlying assumptions of this approach (including the responsibilities and obligations of the City, the costs to the City for this solution and the timeline to completion. Once your proposed solution has been implemented, describe the pricing plan or plans available to the City's residents including download and upload speeds.

Your company's response should be detailed enough to provide the City with a thorough understanding of the steps required to complete your work and should be broken down into major phases following the outline below.

Project Major Phase

- Phase Name
- Phase Description (i.e. What will happen during this phase of the project?)
- Phase Timeline/Duration (i.e. when could this phase begin and how long is it anticipated to last?) The total duration for deployment must not exceed one year from the date of the execution of an agreement with the City.
- Phase Cost to City Rough order of Magnitude Estimate (+-25o/o)
- Phase Payment Model (i.e. Bond Direct Payment Installment Payment etc.)
- Phase Assumptions (i.e. What assumptions are you making; including City participation, access, easements, assets, infrastructure, etc.?)
- Phase Dependencies (i.e. What must happen before this phase can begin?)
- When the Project is complete, what will be the ISP Plan offerings?
- Plan Offering(s) to Consumer
 - Speed Up (Mbps or Gbps)
 - Speed Down (Mbps or Gbps)
 - Cost to Consumer (breakdown if cost includes more than ISP cost)
 - Installation Costs to Consumer
 - Equipment Costs to Consumer

While Broadband Service is the City's primary objective, please feel free to detail any additional optional bundles of services, if any, including streaming entertainment and/or network television, landline telephone or other services that your company may provide to City residents.

Questions concerning this solicitation should be directed to John Drew at johnd@providence.utah.gov or by phone at (435) 752-9441, office or (435) 760-8989 cell. Submission of your company's proposal must be received before December 6, 2019 and should be mailed, hand delivered or emailed to the mailing address or email address below.

Mail:

John Drew, Mayor
City of Providence
164 North Gateway Drive
Providence Utah 84332

Email:

john@providence.utah.gov

Sincerely,

John Drew, Mayor